



2026  
NORTH CAROLINA ASSOCIATION  
OF PHARMACISTS

CONVENTION

Together in Practice. Together in Transformation



## Why Independent Pharmacy Professionals (IPP) Should Attend

Three days of professional development, business insights, and networking with pharmacy leaders from across North Carolina. Join colleagues, partners, and innovators shaping the future of independent community pharmacy. Below are sessions and opportunities especially relevant to pharmacy owners, managers, and decision-makers.

### Sunday, May 31

**9:15 am – 10:15 am** Plenary - TBD

**10:15 am – 11:15 am** Rural Health Transformation  
**Keynote Speaker Dr. Larry Greenblatt**

Insights on improving healthcare delivery and outcomes in rural communities.

**11:30 am – 2:30 pm** Lunch with Exhibitors and Posters

Enjoy lunch while connecting with 50+ vendors offering solutions to help your pharmacy grow—technology, services, workflow tools, and more.

**2:45 pm – 3:45 pm** Standard of Care

National pharmacy association leaders discuss how evolving standards of care are shaping the future of pharmacy practice and patient services.

**4:00 pm – 5:30 pm** Advocacy Panel

Hear directly from NC legislators and national pharmacy leaders about the policy decisions and advocacy efforts impacting pharmacy practice and patient access to care.

**5:30 pm – 6:00 pm** Networking Reception

**6:00 pm – 7:30 pm** Titanium Sponsor Product Theater Dinner

**7:30 pm – 8:30 pm** Magical Evening with Jack Kelly - *He fooled Penn and Teller; can he fool you?*

### Monday, June 1

**8:00 am – 10:15 am** IPP Leaders Business Forum

Owner/manager idea-share on advocacy priorities, services, and operational strategies for independent pharmacies. **(see back of flyer for more information) owners and managers we look forward to you seeing you in the Business Forum and later in some of the breakout sessions below, please invite your staff to attend all of the sessions below and join them after the forum**

**8:30 am – 9:30 am - Community Care Breakout**  
Expanding Services in Community Pharmacies That Helps Transform Care for Patients

**9:30 am – 10:30 am - Community Care Breakout** Safe Medication Deprescribing in the Community Care Setting

**10:45 am – 11:45 am - Community Care Breakout**  
Supporting Clinical Services & Medical Billing in Community Pharmacy: Success Stories from Behind the Counter

Real-world examples of successful clinical service implementation and billing.

**12:00 pm – 1:00 pm** Platinum Sponsor Product Theater Lunches

**1:15 pm – 2:15 pm** Your Fearless Edge: Unlocking Your Potential for Greatness – **Keynote Speaker Chris Vasami**

**2:30 pm – 4:00 pm** MOUD Panel

Expanding the pharmacy's role in medication treatment for opioid use disorder.

**4:00 pm – 5:00 pm** New Stroke Guidelines

Updates on stroke management and implications for pharmacy practice.

**6:00 pm – 9:00 pm** NCAP Awards Gala - **Tickets Required**

Celebrate excellence and leadership across North Carolina pharmacy.

### Tuesday, June 2

**8:00 am – 12:00 pm** Collaborative Practice Agreements: How to Create One or Update One in Accordance with New Regulations

Learn how to open the door to expanded clinical services and new revenue streams.

**10:15 am - 12:15 pm** Immunization Workshop

Recertification training to keep your team vaccination-ready and compliant.

**12:00 pm – 6:00 pm -** Medipreneurs Workshop '26

explore innovative pharmacy business models and new revenue opportunities. **Separate Registration Required**

**Planning-** Point of Care Training

Register for NCAP 2026 Annual Convention at <https://ncapatwork.wixsite.com/website-3d>



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## **Independent Pharmacy Professionals (IPP) Business Forum**

A fast-paced roundtable built for independent pharmacy owners and managers—focused on what actually moves your business forward.

Get quick hits on advocacy, PBM enforcement, and payment updates, plus real tools, partnerships, and success stories you can use right away. Discover hidden resources, share what's working, and join the conversation with live polling and discussion.

Come ready to learn, connect, and leave with ideas you can act on tomorrow.

### **Monday, June 1**

#### **8:00 am – 10:15 am IPP Business Forum**

##### **8:00 – 8:05 AM Welcome & What's Keeping You Up at Night?**

live polling to surface the most urgent challenges facing independent pharmacies today.

##### **8:05 – 8:20 AM Don't Let It Slide: Winning PBM Appeals - Jessi Stout**

PBM oversight and enforcement developments from NC DOI.

##### **8:20- 8:35 AM Getting Paid for What You Do - Penny Shelton**

Updates on NCAP's work with payers and policymakers on payment for services.

##### **8:35 – 8:50 AM Work Smarter, Earn More: Tools for Independent Pharmacies - Ty Chapman**

A rapid-fire look at tools and strategies to boost revenue, reduce costs, streamline operations, and protect your business.

##### **8:50 – 9:05 AM Follow the Money: Smarter Financial Strategies for Pharmacies - Ty C. & Penny S.**

Highlight real-world success from the MedMe pilot, including insights and live feedback from participating pharmacies.

##### **9:05 – 9:20 AM Pharmacy Cheat Codes You're Missing - Jordon Baker**

Practical billing and operational tips to unlock revenue opportunities hiding in plain sight.

##### **9:20 – 9:35 AM Beyond Traditional GPOs: Rethinking Purchasing Power - Penny S.**

Explore emerging models for non-traditional GPO's could fill gaps left by traditional contracts.

##### **9:35 – 9:50 AM Unlocking Clinical Revenue Streams - Cheryl Viracola**

Introduction to NCAP's expanded support in billing and credentialing, including the new REMS certification program to help pharmacists unlock clinical service opportunities.

##### **9:50 – 10:05 AM From Idea to Impact: CPA Success in Action - Jonna Munroe**

A real-world story of using CPAs to grow services, revenue, and patient care impact.

(Additional in-depth CPA training available during the Day 3 workshop.)

##### **10:05 – 10:15 AM Accentuate the Positive**

Share wins, lessons learned, and what's working across independent pharmacy practice.

**Schedule is Tentative and Subject to Change as Details are Finalized**